

TIPTON

BUILDING TRUST THROUGH SUPERIOR PERFORMANCE

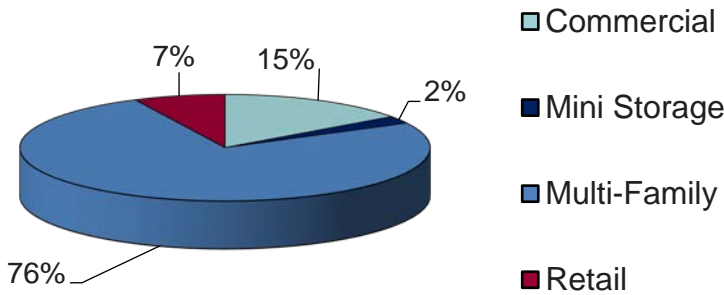
SERVICES & MANAGEMENT

- **ACQUISITIONS** – Helped to identify, underwrite, and complete necessary due diligence on approximately **\$2.5 billion worth of acquisitions** representing approximately **20,000 units** since 1997.
- **VALUE ADD** – Successful at adding value through property improvements, the addition of new amenities, property specific resident retention programs and implementation of strong fiscal responsibility policies on our managed properties. Our clients have **successfully sold over 12,000 units** in the period from 2000 to 2017 and realized returns in the 40-100% range on those dispositions.
- **RENOVATIONS** – Successfully supervised approximately **\$100 million** of property improvements, unit upgrades, insurance renovations, and commercial tenant finish.
- **PERFORMANCE** – Consistently provide above average performance by recruiting, training, and motivating top performers in both corporate and onsite positions. Resumes of key Tipton personnel are available on our website, at www.tiptongroup.com/leadership.
- **REPORTING** – Timely and accurate reporting with the ability to customize reporting formats according to specific client requirements.
- **FLEXIBILITY** – Manage each asset according to a specific plan designed to maximize return, no matter the size and/or age of the property.



Tipton Assignments (1985 – Current)

Assignments by Property Type



Total Distribution Summary

Commercial – 2,522,802 SF
 Mini Storage – 365,990 SF
 Multi-Family – 45,456 UNITS
 Retail – 893,383 SF



Commercial Assignments by Market

Distribution Summary

Arizona – 79,470 SQ FT	Houston – 441,489 SQ FT
Central Texas – 33,000 SQ FT	Ohio – 972,923 SQ FT
Colorado – 596,705 SQ FT	Oklahoma – 70,660 SQ FT
DFW – 1,429,928 SQ FT	South Texas – 57,000 SQ FT
	Wichita Falls – 101,000 SQ FT

Multi-Family Assignments by Market

Distribution Summary

Arizona – 1,612 UNITS	East Texas – 631 UNITS
Arkansas – 794 UNITS	Houston – 6,733 UNITS
California – 340 UNITS	Ohio – 1,341 UNITS
Central Texas – 2,703 UNITS	Oklahoma – 4,983 UNITS
Colorado – 545 UNITS	Texas Gulf Coast – 181 UNITS
DFW – 24,076 UNITS	West Texas – 1,517 UNITS



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